

Scan to
Apply Online
with **fa\$TTrak**:



Contractor's Guide to Commercial HVAC Financing

Personalized Financing Link - **fa\$TTrak**[™]

- Generate monthly payment quotes easily
- Customers can apply online right from your proposal for instant or quick decisions
- Personalized URL can be added to your website

Larger Orders

- Total Project Financing including equipment, installation, duct work, extended warranties and shipping
- Applicable to residential or commercial equipment so long as end user is commercial
- Customers are less likely to scale back and more likely to spend more because the change in the monthly payment is so small to add on

More Profitable Sales

- No cost or discount required to use the commercial finance program
- Less credit card payments = less credit card fees
- Ask us about contractor incentives

Faster Payment

- 100% advance payment at time of purchase order to qualified contractors
- ACH payment within 24 hours of approval and signed documents
- Less accounts receivable issues

Easy talking points to help sell financing to your customers:

- **Quick process** – Application to funding in less than a day
- **No money down**
- **Easy DocuSign paperwork**
- **Keep cash flow healthy** – Especially during uncertain times
- **Flexible financing** – Terms as short as 12 months and as long as 60 months
- **Huge tax benefits** – 100% of purchase may be written off under IRS Section 179
- **Total Project Financing** – Equipment, install, duct work, and warranties

Repair vs. Replace with financing from Marlin

Equipment/Service	Repair Cost
10 Ton Compressor (Installed)	\$5,900
New 10 Ton Higher Efficient Packaged Rooftop Unit (Installed)	\$23,000
5 Year Maintenance Program	\$3,125
Amount to Finance ($\$23,000 + \$3,125$)	\$26,125
Est. Monthly Payment (for 5 years years including new, more efficient unit and 5 years of maintenance)	\$554/month 60 months

For financing information, please contact:

Marlin Leasing Corporation®, was recently acquired by funds managed by HPS Investment Partners LLC and will be rebranded as PEAC Solutions. The PEAC family of finance companies includes PEAC UK and PEAC Europe, and collectively operates in 12 countries. Marlin Leasing Corporation will begin operating as PEAC Solutions in the coming months. The current financial products offered, and their terms, will not change for current customers. New leasing options will become available over the following months, as PEAC Solutions aligns with the product offerings of other PEAC locations.